



Date : 16th August 2017
To : Distributors, Branches, Service Centres, Collection Centres and Staff
From : Joseph Lim – Chief Marketing Officer
Ref : BD/C099/160817

RE: SWITCHING OF RENEWALS TO “NEW SALES”

Please take note that Switching of **ANY Renewals** to ‘New’ Business/Sales **DOES NOT** qualify/constitute as “New” Business/Sales and will not be entitled for the incentives announced in Circular no: BD/C097/100817 and BD/C098/100817, dated 14th August 2017.

Yours Sincerely,

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Joseph Lim
Chief Marketing Officer

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