



Date : 14<sup>th</sup> August 2017  
To : Distributors, Branches, Service Centres, Collection Centres and Staff  
From : Joseph Lim – Chief Marketing Officer  
Ref : BD/C097/100817

**IHM MEDIHEALTH NEW SALES INCENTIVE MID-AUGUST TO NOVEMBER 2017**

The Management is pleased to announce the following contest as appended below:  
(This Circular supersedes Circular No: BD/C095/030717 with effect from 15<sup>th</sup> August 2017).

Contest Period : 15<sup>th</sup> August to 30<sup>th</sup> November 2017  
Product : Membership Programme with MediHealth Plan.  
Incentives : Cash incentives for Distributor's new sales,

**Qualifying Criteria:**

<u>Total New Sales (RM)</u>	<u>Reward (RM)</u>
1,001 – 2,000	100
2,001 – 3,000	150
3,001 – 4,000	200
4,001 – 5,000	250
5,001 – 6,000	300
6,001 – 7,000	350

**Terms and Conditions**

1. Applicable to all **IHM Programme and MEDIHEALTH Premium except Corporate Programme.**
2. Applicable to **New Personal Sales only.**
3. Only approved cases will be considered.
4. All **submissions with annual payment ONLY** must be received by IHM Head Office, Branches or Service Centres **before the closing date of the contest.**
5. Proof of posting (via direct mail, courier, by hand or through any other means) is not proof of receipt.
6. The company's decision is final. Any appeals thereafter will not be entertained.

**\*HAPPY SELLING \***

Yours Sincerely,

**Joseph Lim**  
**Chief Marketing Officer**

**IHM Sdn. Bhd.** (446996-U)

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